Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Operating Fund, Budget and Actual

December 31, 2024

							(%)	Prior	Year
	Current	Cur	rent Month	Υ	ear to Date	Budget	Budget	Year to Date	(%)
	Budget		Actual		Actual	Remaining	Used	Actual	Change
Revenues:									
Occupancy tax, gross		\$	871,146	\$	7,527,937			\$ 11,417,064	-34.1%
Less: Collection Fee		\$	(43,763)	\$	(489,268)			(603,588)	-18.9%
Occupancy tax, net	\$ 22,981,000		827,383		7,038,669	15,942,331	30.6%	10,813,476	-34.9%
Investment income	-		415		2,725	(2,725)	-	10,447	-73.9%
Other income	-		-		23,913	(23,913)	-	19,357	23.5%
Total revenues	22,981,000		827,798		7,065,307	15,915,693	30.7%	10,843,280	-34.8%
Expenditures:									
Salaries and Benefits	4,426,000		273,892		1,788,394	2,637,606	40.4%	2,071,272	-13.7%
Business Development	1,680,500		83,598		705,914	974,586	42.0%	625,722	12.8%
Marketing	19,455,500		440,711		4,432,274	15,023,226	22.8%	5,659,330	-21.7%
Partnership & Destination Mgmt	698,000		15,411		241,137	456,863	34.5%	178,997	34.7%
Administration & Facilities	1,087,000		27,382		492,894	594,106	45.3%	512,499	-3.8%
Total expenditures	27,347,000		840,994		7,660,613	19,686,387	28.0%	9,047,820	-15.3%
Revenues over (under)						_			_
expenditures	(4,366,000)		(13,196)		(595,306)			\$ 1,795,460	-133.2%
Other Financing Sources:									
Appropriated Fund Balance	4,366,000		_		_				
Total other financing sources	4,366,000		-		-				
Net change in fund balance	\$ -	\$	(13,196)	\$	(595,306)				
Fund balance, beginning of year					23,139,820				
Fund balance, end of month				\$	22,544,514				

As directed by State statute, two-thirds of the occupancy tax revenue is invested in tourism promotion (reflected in the operations budget presented here) and one-third is dedicated to tourism-related community investments, split equally between the Tourism Product Development Fund (TPDF) and the Legacy Investment from Tourism (LIFT) Fund. The TPDF is budgeted by project ordinance due to the nature of the fund. Revenue dedicated to TPDF is projected at \$5.7M and revenue dedicated to LIFT is projected at \$5.7M for FY25.

Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Earned Revenue Fund, Budget and Actual

								(%)		Prior \	<b>Year</b>
	Current		Curre	nt Month	Yea	r to Date	Budget	Budget	Ye	ar to Date	(%)
	Budget		Ad	ctual		Actual	Remaining	Used		Actual	Change
Revenues:											
Earned revenue	\$ 207,600	)	\$	105	\$	57,383	#######	27.6%	\$	86,745	-33.8%
Total revenues	207,600	)		105		57,383	150,217	27.6%		86,745	-33.8%
Expenditures:											
Events/Festivals/Sponsorships	350,000	)		-		320,142	29,858	91.5%		-	-
Total expenditures	350,000	)		-		320,142	29,858	91.5%		-	-
Revenues over (under) expenditures	(142,400	0)		105		262,759)			\$	86,745	-402.9%
Other Financing Sources											
Carried over earned income	142,400	)		-		-					
Total other financing sources	142,400	)		-		-					
Net change in fund balance	\$ -	<u> </u>	\$	105	\$	(262,759)					
Fund balance, beginning of year						333,556					
Fund balance, end of month					\$	70,797					

Monthly Occupancy Tax Revenue Summary

			Opera	ting	Fund				Tourism Product Development Fund									
		By Month			Cumula	ative	e Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date	
	Current	Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	Year	Year	(%)		Year		Year	Change		Year		Year	Change		Year		Year	Change
July	\$ 2,205,496	\$ 2,180,683	1%	\$	2,205,496	9	\$ 2,180,683	1%	\$	551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%
August	2,033,423	1,872,670	9%	,	4,238,919		4,053,353	5%	\$	508,280	\$	461,180	10%	•	1,059,571	,	998,214	6%
September	1,309,351	2,095,429	-38%		5,548,270		6,148,782	-10%	\$	327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%
October	663,017	2,596,963	-74%		6,211,287		8,745,745	-29%	\$	165,729	\$	639,550	-74%		1,552,589		2,153,803	-28%
November	827,383	2,067,731	-60%		7,038,670		10,813,476	-35%	\$	206,815	\$	509,217	-59%		1,759,404		2,663,020	-34%
December	-	1,955,366	-		-		12,768,842	-	\$	-	\$	481,545	-		-		3,144,565	-
January	-	1,154,219	-		-		13,923,061	-	\$	-	\$	284,248	-		-		3,428,813	-
February	-	1,316,797	-		-		15,239,858	-	\$	-	\$	324,286	-		-		3,753,099	-
March	-	1,623,821	-		-		16,863,679	-	\$	-	\$	405,894	-		-		4,158,993	-
April	-	1,764,914	-		-		18,628,593	-	\$	-	\$	441,162	-		-		4,600,155	-
May	-	2,028,705	-		-		20,657,298	-	\$	-	\$	507,100	-		-		5,107,255	-
June		2,122,370			-		22,779,668		\$	-	\$	587,661			-		5,694,916	
Total revenues	\$ 7,038,670	\$22,779,668		\$	7,038,670		\$ 22,779,668		\$	1,759,404	\$	5,694,916	· ———	\$	1,759,404	\$	5,694,916	

		Legacy I	nvestmer	m Tourism Fu			Total Revenue Summary												
		By N	∕lonth			Cumula	ative	Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date	
	Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	 Year		Year	(%)		Year		Year	Change		Year		Year	Change		Year		Year	Change
July	\$ 551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%	\$	3,308,078	\$	3,254,751	2%	\$	3,308,078	\$	3,254,751	2%
August	\$ 508,280	\$	461,180	10%		1,059,571		998,214	6%		3,049,983	\$	2,795,030	9%		6,358,061		6,049,781	5%
September	\$ 327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%		1,963,929	\$	3,127,507	-37%		8,321,990		9,177,288	-9%
October	\$ 165,729	\$	639,550	-74%		1,552,589		2,153,803	-28%		994,475	\$	3,876,063	-74%		9,316,465		13,053,351	-29%
November	\$ 206,815	\$	509,217	-59%		1,759,404		2,663,020	-34%		1,241,013	\$	3,086,165	-60%		10,557,478		16,139,516	-35%
December	\$ -	\$	481,545	-		-		3,144,565	-		-	\$	2,918,456	-		-		19,057,972	-
January	\$ -	\$	284,248	-		-		3,428,813	-		-	\$	1,722,715	-		-		20,780,687	-
February	\$ -	\$	324,286	-		-		3,753,099	-		-	\$	1,965,369	-		-		22,746,056	-
March	\$ -	\$	405,894	-		-		4,158,993	-		-	\$	2,435,609	-		-		25,181,665	-
April	\$ -	\$	441,162	-		-		4,600,155	-		-	\$	2,647,238	-		-		27,828,903	-
May	\$ -	\$	507,100	-		-		5,107,255	-		-	\$	3,042,905	-		-		30,871,808	-
June	\$ -	\$	587,661	-		-		5,694,916	-		-	\$	3,297,692	-		-		34,169,500	-
Total revenues	\$ 1,759,404	\$	5,694,916		\$	1,759,404	\$	5,694,916		\$	10,557,478	\$	34,169,500		\$	10,557,478	\$	34,169,500	

Monthly Occupancy Tax Collection Fee Summary

December 31, 2024

August \$ September \$ October \$ November \$ December January	Occupancy Current Year  \$ 3,482,464 \$ 3,224,172 \$ 2,124,486 \$ 1,097,891 \$ 1,293,396	\$ 3,305,134 2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	5% 9% -35% -61%	\$ \$ \$ \$ \$ \$	Corrent Year (174,386) (174,189) (160,557) (103,416) (52,383)	\$ \$ \$ \$	ion Fee Prior Year  (50,383) (171,323) (147,382)	(%) Change 246% 2% 9%	\$ \$ \$	Occupand Current Year 3,308,078 3,049,983 1,963,929	\$ \$ \$	ax Revenue, N Prior Year 3,254,751 2,795,030 3,127,507	(%) Change 2% 9%
July \$ August \$ September \$ October \$ November \$ December January	Year  \$ 3,482,464 \$ 3,224,172 \$ 2,124,486 \$ 1,097,891	\$ 3,305,134 2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	5% 9% -35% -73% -61%	\$ \$ \$	Year (174,386) (174,189) (160,557) (103,416)	\$ \$	Year (50,383) (171,323) (147,382)	<u>Change</u> 246% 2%	\$	Year 3,308,078 3,049,983	\$	Year 3,254,751 2,795,030	Change 2% 9%
July \$ August \$ September \$ October \$ November \$ December January	\$ 3,482,464 \$ 3,224,172 \$ 2,124,486 \$ 1,097,891	\$ 3,305,134 2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	5% 9% -35% -73% -61%	\$ \$ \$	(174,386) (174,189) (160,557) (103,416)	\$ \$	(50,383) (171,323) (147,382)	246% 2%	\$	3,308,078 3,049,983	\$	3,254,751 2,795,030	2% 9%
July \$ August \$ September \$ October \$ November \$ December January	\$ 3,224,172 \$ 2,124,486 \$ 1,097,891	2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	9% -35% -73% -61%	\$ \$ \$	(174,189) (160,557) (103,416)	\$ \$	(171,323) (147,382)	2%	\$	3,049,983	\$	2,795,030	9%
August \$ September \$ October \$ November \$ December January	\$ 3,224,172 \$ 2,124,486 \$ 1,097,891	2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	9% -35% -73% -61%	\$ \$ \$	(174,189) (160,557) (103,416)	\$ \$	(171,323) (147,382)	2%	\$	3,049,983	\$	2,795,030	9%
August \$ September \$ October \$ November \$ December January	\$ 3,224,172 \$ 2,124,486 \$ 1,097,891	2,966,353 3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	9% -35% -73% -61%	\$ \$ \$	(174,189) (160,557) (103,416)	\$ \$	(171,323) (147,382)	2%	\$	3,049,983	\$	2,795,030	9%
September \$ October \$ November \$ December January	\$ 2,124,486 \$ 1,097,891	3,274,889 4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	-35% -73% -61% -	\$ \$ \$	(160,557) (103,416)	\$	(147,382)						
October \$ November \$ December January	\$ 1,097,891	4,041,068 3,290,473 3,080,932 1,876,336 2,056,092	-73% -61% -	\$ \$	(103,416)		,	9%	\$	1 963 929	\$	3 127 507	070/
November \$ December January		3,290,473 3,080,932 1,876,336 2,056,092	-61% -	\$	, ,	\$				1,300,323		3, 127,307	-37%
December January	\$ 1,293,396	3,080,932 1,876,336 2,056,092	-		(52 383)	Ψ	(165,005)	-37%	\$	994,475		3,876,063	-74%
January		1,876,336 2,056,092		\$	(02,000)	\$	(204,308)	-74%	\$	1,241,013		3,086,165	-60%
•		2,056,092	-	-	(65,318)	\$	(162,476)	-60%		-		2,918,456	-
				\$	-	\$	(153,621)	-		-		1,722,715	-
February		0 5 4 4 7 4 0	-	\$	-	\$	(90,723)	-		-		1,965,369	-
March		2,541,718	-	\$	-	\$	(106,109)	-		-		2,435,609	-
April		2,775,480	-	\$	-	\$	(128,242)	-		-		2,647,238	-
May		3,182,291	-	\$	-	\$	(139,386)	-		-		3,042,905	-
June		3,458,129	-			\$	(160,437)	-		-		3,297,692	-
Total	\$ 11,222,410	\$ 35,848,896		\$ (730,250)		\$	(1,679,396)		\$	10,557,478	\$	34,169,500	
_													
					All Funds, Cu	mul	ative Year-to-	Date					
	Occupancy	Tax Revenue, Gro			Co	llect	ion Fee			Occupan	су Та	ax Revenue, N	
	Current	Prior	(%)		Current		Prior	(%)	Current		Prior		(%)
Month of	Year	Year	Change		Year		Year	Change		Year		Year	Change
room sales:													
July \$	\$ 3,482,464	\$ 3,305,134	5%	\$	(174,386)	\$	(50,383)	246%	\$	3,308,078	\$	3,254,751	2%
August \$	\$ 6,706,636	6,271,487	7%		(348,575)		(221,706)	57%		6,358,061		6,049,781	5%
September \$	\$ 8,831,122	9,546,376	-7%		(509, 132)		(369,088)	38%		8,321,990		9,177,288	-9%
October		13,587,444	-		(612,548)		(534,093)	15%		9,316,465		13,053,351	-29%
November		16,877,918	-		(664,932)		(738,402)	-10%		10,557,478		16,139,516	-35%
December		19,958,850	-		(730,250)		(900,878)	-19%		-		19,057,972	-
January		21,835,186	-		-		(1,054,499)	-		-		20,780,687	-
February		23,891,278	-		-		(1,145,222)	-		-		22,746,056	-
March		26,432,996	-		-		(1,251,331)	-		-		25,181,665	-
April		29,208,476	-		-		(1,379,573)	-		-		27,828,903	-
May		32,390,767	-		-	· · · · /		-		-		30,871,808	-
June		35,848,896	-		-			-	_			34,169,500	-
Total 5	\$ 11,222,410	\$ 35,848,896		\$	(730,250)	\$	(1,679,396)		\$	10,557,478	\$	34,169,500	
May June	Ф 44 000 440	32,390,767 35,848,896			- (720.050)		(1,518,959) (1,679,396)			-		30,871,808 34,169,500	<u>-</u>

Consistent with its statutory authority, Buncombe County charges the Tourism Development Authority an amount equal to five percent (5%) of the gross proceeds of occupancy tax collected or accrued each fiscal year, as compensation for all of the statutory services and contractual services provided by Buncombe County. Prior to July 1, 2023, Buncombe County charged the Tourism Development Authority one and one-half percent (1.5%).

Monthly Product Development Fund Summary

Revenues:	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Occupancy Tax	\$ 32,554,985	\$ 38,169,560	\$ (5,614,575)	117.2%
Investment Income	ψ 02,00 <sup>-1</sup> ,000 -	6,295,555	(6,295,555)	0.0%
Total revenues	32,554,985	44,465,115	(11,910,130)	136.6%
For an althouse a				
Expenditures:				
Product development fund projects:	500 000	500,000		400.00/
2016 Asheville Community Theatre (Theatre Expansion & Renovation)	580,000	580,000	7 400 000	100.0%
2017 Buncombe County Government (Woodfin Greenway & Blueway)	8,140,000	650,000	7,490,000	8.0%
2018 Buncombe County Government (Enka Recreation Destination)	6,750,000	2,000,000	4,750,000	29.6%
2018 Eagle Market Streets Dev. Corp. (YMI Cultural Center Improvements)	800,000	590,955	209,045	73.9%
2018 River Front Development Group (African-American Heritage Museum at Stephens-I	•	-	100,000	-
2021 African American Heritage Trail	500,000	309,297	190,703	61.9%
2022 Asheville Glass Art School dba North Carolina Glass Center (Glass Center in Black	•	-	330,000	-
2022 Asheville Museum of Science AMOS (Museum Beautification Project)	125,000	-	125,000	-
2022 Asheville on Bikes (AVL Unpaved - Phase I)	188,355	-	188,355	-
2022 City of Asheville (Asheville Muni Golf Course Revitalization Phase I)	1,641,425	-	1,641,425	-
2022 City of Asheville (Swannanoa River Greenway)	2,300,000	-	2,300,000	-
2022 City of Asheville (WNC Nature Center- Gateway to the Southern Appalachian Enha	n 567,000	-	567,000	-
2022 Pack Place Performing Arts dba Wortham Center for the Performing Arts (The Wort	th 80,000	-	80,000	-
2022 Riverlink, Inc. (Karen Cragnolin Park - Greenway Phase)	360,790	360,790	-	100.0%
2022 UNC Asheville Foundation - Athletics (UNC Asheville Karl Straus Track Renovation	1,500,000	1,500,000	-	100.0%
2023 Buncombe County Government (Enka Recreation Destination - Phase II)	4,054,415	-	4,054,415	-
2023 City of Asheville (Harrah's Cherokee Center - Asheville Upgrades)	1,586,000	-	1,586,000	-
2023 City of Asheville (McCormick Field Capital Improvements)	1,950,000	-	1,950,000	-
2023 Western NC Agricultural Center (Equine Facility Modernization)	500,000	-	500,000	-
Total product development projects	32,052,985	5,991,042	26,061,943	18.7%
Product development fund administration	502,000	8,797	493,203	1.8%
Total product development fund	\$ 32,554,985	\$ 5,999,839	\$ 26,555,146	18.4%
Product Development Funds Available for Future Grants				
Total Net Assets		\$ 38,465,275		
Less: Liabilities/Outstanding Grants		(26,061,943)		
Less: Unspent Admin Budget (Current Year)		(493,203)		
Current Product Development Amount Available		\$ 11,910,129		

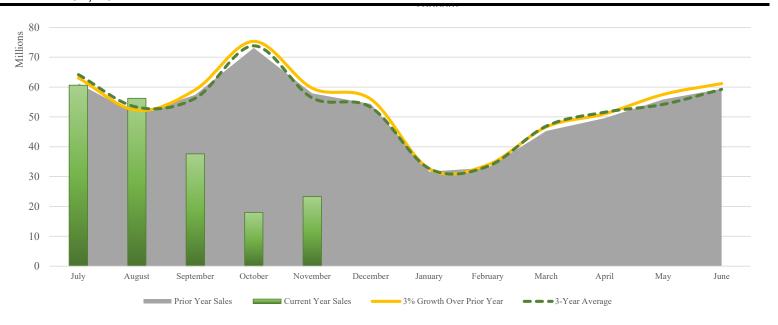
Monthly Legacy Investment from Tourism Fund

	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Revenues:				
Occupancy Tax	\$10,390,903	\$ 13,072,677	\$ (2,681,774)	125.8%
Investment Income		1,214,221	(1,214,221)	0.0%
Total revenues	10,390,903	14,286,898	(3,895,995)	137.5%
Expenditures:				
LIFT projects:				
2024 Buncombe County (Ferry Road Community: Affordable Housing, Conservation, and Publ	i 4,000,000	-	4,000,000	-
2024 City of Asheville (Coxe Avenue Complete Street)	2,983,890	-	2,983,890	-
2024 City of Asheville (ExploreAsheville.com Arena Capital Maintenance)	675,000	-	675,000	-
2024 City of Asheville (Aston Park Tennis Center Court Rebuild Design)	40,000	-	40,000	-
2024 Blue Ridge Parkway Foundation (Blue Ridge Parkway: Improving Visitor Experiences at	750,000	-	750,000	-
2024 Hood Huggers Foundation (Blue Note Junction - Phase I Construction)	500,000	-	500,000	-
2024 RiverLink (Gateway Park: Resurrecting a public park on Riverside Drive)	270,018	-	270,018	-
2024 Asheville Museum of Science (Growing Together - Museum Repair and Expansion Plan)	250,000	-	250,000	-
2024 Media Arts Project (MAP) (Supernova Immersive Experience Project Design	200,000	-	200,000	-
2024 University Botanical Gardens at Asheville, Inc. (Building on Our Legacy: Uplifting BGA Fa	150,000	-	150,000	-
2024 Swannanoa Valley Fine Arts League (DBA Swannanoa Valley Gallery and Studios) (Expansion	92,495	-	92,495	-
2024 Black Wall Street AVL (Black Wall Street AVL Visitor Experience Upgrade)	77,500		77,500	
Total LIFT projects	9,988,903		9,988,903	
LIFT fund administration	402,000	126,721	275,279	32%
Total LIFT fund	\$10,390,903	\$ 126,721	\$ 10,264,182	1%
Legacy Investment from Tourism Funds Available for Future Grants				
Total Net Assets		\$ 14,160,178		
Less: Liabilities/Outstanding Grants		(9,988,903)		
Less: Unspent Admin Budget (Current Year)		(275,279)		
Current LIFT Fund Amount Available		\$ 3,895,996		

Monthly Balance Sheet Governmental Funds December 31, 2024

	Operating Fund	Earned enue Fund	urism Product elopment Fund	Legacy Investment from Tourism Fund	Total
Assets:					
Current assets:					
Cash and investments	\$ 22,811,428	\$ 70,797	\$ 38,465,275	\$ 14,160,178	\$ 75,507,678
Receivables	 	 -	 		 
Total current assets	 22,811,428	 70,797	 38,465,275	14,160,178	 75,507,678
Liabilities:					
Current liabilities:					
Accounts payable	113,453	_	_	_	113,453
Future events payable	153,461	_	26,061,943	9,988,903	36,204,307
Total current liabilities	266,914	-	26,061,943	9,988,903	36,317,760
Fund Balances:					
Restricted for TPDF	-	-	12,403,332		12,403,332
Restricted for LIFT fund	_	-	-	4,171,275	4,171,275
State Required Contingency	-	-	-	-	-
Designated Contingency	13,673,499	-	-	-	13,673,499
Undesignated (cash flow)	8,871,015	70,797	-	-	8,941,812
Total fund balances	22,544,514	70,797	12,403,332	4,171,275	39,189,918
Total liabilities and fund balances	22,811,428	\$ 70,797	\$ 38,465,275	\$ 14,160,178	\$ 75,507,678

Total Lodging Sales Shown by Month of Sale, Year-to-Date December 31, 2024



	Current Year	Prior Year	(%) Change	YTD (%) Change	3% Over Prior Year	3-Year Average
Month of lodging sales:	- I Cai	- Toai	Onlange	Onlange		Average
July	\$ 60,619,739	\$ 61,219,909	-1%	-1%	\$ 63,056,507	\$ 64,161,609
August	56,226,548	50,707,039	11%	4%	52,228,250	53,270,618
September	37,631,598	57,412,669	-34%	-9%	59,135,049	56,296,465
October	18,036,328	73,129,570	-75%	-29%	75,323,457	73,823,963
November	23,329,456	57,872,131	-60%	-35%	59,608,295	56,378,150
December	-	54,367,930	-	-	55,998,968	53,265,830
January	-	31,686,610	-	-	32,637,208	32,689,917
February	-	32,973,892	-	-	33,963,109	33,439,146
March	-	45,265,371	-	-	46,623,332	46,929,079
April	-	49,560,845	-	-	51,047,671	51,580,646
May	-	55,872,596	-	-	57,548,774	54,205,619
June	-	59,407,802	-	-	61,190,036	59,262,008
Annual Total	\$ 195,843,669	\$ 629,476,364			\$ 648,360,655	\$ 635,303,050
Cumulative Year To Date	\$ 195,843,669	\$ 300,341,319				

History of Total Sales by Month Shown by Month of Sale, Year-to-Date December 31, 2024



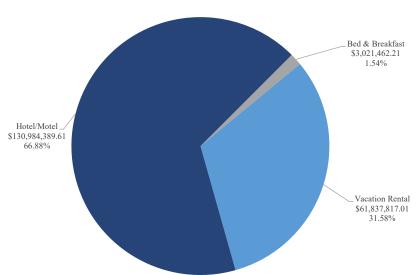
		FY21	FY22	FY23	FY24	FY25
Month of lodging sales:	•					
July	\$	32,547,111	\$ 66,470,974	\$ 64,793,944	\$ 61,219,909	\$ 60,619,739
August		34,663,339	54,412,470	54,692,346	50,707,039	56,226,548
September		36,683,164	54,237,200	57,239,527	57,412,669	37,631,598
October		53,914,047	73,749,252	74,593,066	73,129,570	18,036,328
November		36,458,675	55,390,208	55,872,110	57,872,131	23,329,456
December		33,578,528	52,189,677	53,239,883	54,367,930	-
January		24,245,119	32,037,713	34,345,428	31,686,610	-
February		23,933,141	33,992,055	33,351,492	32,973,892	-
March		36,243,884	49,237,522	46,284,344	45,265,371	-
April		45,171,098	55,712,735	49,468,357	49,560,845	-
May		49,864,809	55,347,208	51,397,053	55,872,596	-
June		57,868,695	59,772,742	58,605,482	59,407,802	-
Total lodging sales	\$	465,171,612	\$ 642,549,756	\$ 633,883,031	\$ 629,476,364	\$ 195,843,669
Cumulative Year To Date	\$1	94,266,336	\$ 304,260,103	\$ 307,190,993	\$ 300,341,319	\$ 195,843,669

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date December 31, 2024

	Hotel/Motel					Vacation Re	ntals			Bed & Break	fast		Grand Totals				
Month of room sales:	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	
July	\$ 34,758,305	\$ 36,151,332	-3.9%	-3.9%	\$ 24,813,276	\$ 23,950,562	3.6%	3.6%	\$ 1,048,158	\$ 1,118,015	-6.2%	-6.2%	\$ 60,619,739	\$ 61,219,909	-1.0%	-1.0%	
August	33,448,042	31,657,013	5.7%	0.6%	21,905,333	18,101,080	21.0%	11.1%	873,174	948,946	-8.0%	-7.0%	56,226,548	50,707,039	10.9%	4.4%	
September	26,710,355	35,967,394	-25.7%	-8.5%	10,142,200	20,290,950	-50.0%	-8.8%	779,043	1,154,325	-32.5%	-16.2%	37,631,598	57,412,669	-34.5%	-8.8%	
October	16,470,710	48,354,028	-65.9%	-26.8%	1,439,377	23,136,560	-93.8%	-31.8%	126,240	1,638,981	-92.3%	-41.8%	18,036,328	73,129,570	-75.3%	-28.9%	
November	19,596,978	35,770,522	-45.2%	-30.3%	3,537,632	21,016,008	-83.2%	-41.9%	194,847	1,085,601	-82.1%	-49.2%	23,329,456	57,872,131	-59.7%	-34.8%	
December	-	36,064,099	-		-	17,326,792	-		-	977,038	-		-	54,367,930	-		
January	-	15,038,111	-		-	16,275,449	-		-	373,050	-		-	31,686,610	-		
February	-	17,222,803	-		-	15,233,718	-		-	517,371	-		-	32,973,892	-		
March	-	25,689,591	-		-	18,846,532	-		-	729,248	-		-	45,265,371	-		
April	-	30,835,362	-		-	17,726,740	-		-	998,744	-		-	49,560,845	-		
May	-	35,722,446	-		-	19,052,620	-		-	1,097,530	-		-	55,872,596	-		
June		36,648,361	-		-	21,696,540	-		-	1,062,901	-			59,407,802	-		
Total	\$130,984,390	\$ 385,121,061	=		\$ 61,837,817	\$ 232,653,553	=		\$ 3,021,462	\$ 11,701,750	=		\$ 195,843,669	\$629,476,364	=		
Cumulative Year To Date	\$ 130,984,390	\$ 187,900,289	=		\$ 61,837,817	\$ 106,495,162	=		\$ 3,021,462	\$ 5,945,868	=		\$ 195,843,669	\$ 300,341,319	=		

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date December 31, 2024

Total Lodging Sales by Type, Year-to-Date



Year-to-Date Lodging Sales by Type, Compared to Prior Year

