Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Operating Fund, Budget and Actual

November 30, 2024

							(%)	Prior	Year
	Current	Cui	rrent Month	Υ	ear to Date	Budget	Budget	Year to Date	(%)
	Budget		Actual		Actual	Remaining	Used	Actual	Change
Revenues:									
Occupancy tax, gross		\$	698,114	\$	6,700,554			\$ 9,349,333	-28.3%
Less: Collection Fee		\$	(35,097)	\$	(489,268)			(603,588)	-18.9%
Occupancy tax, net	\$ 22,981,000		663,017		6,211,286	16,769,714	27.0%	8,745,745	-29.0%
Investment income	-		582		2,310	(2,310)	-	8,615	-73.2%
Other income	-		23,877		23,913	(23,913)	-	19,067	25.4%
Total revenues	22,981,000		687,476		6,237,509	16,743,491	27.1%	8,773,427	-28.9%
Expenditures:									
Salaries and Benefits	4,426,000		430,940		1,514,502	2,911,498	34.2%	1,634,893	-7.4%
Business Development	1,680,500		118,721		622,316	1,058,184	37.0%	529,726	17.5%
Marketing .	19,455,500		473,280		3,991,563	15,463,937	20.5%	4,594,372	-13.1%
Partnership & Destination Mgmt	698,000		9,963		225,726	472,274	32.3%	177,360	27.3%
Administration & Facilities	1,087,000		66,823		465,512	621,488	42.8%	410,173	13.5%
Total expenditures	27,347,000		1,099,727		6,819,619	20,527,381	24.9%	7,346,524	-7.2%
Revenues over (under)									
expenditures	(4,366,000)		(412,251)		(582,110)			\$ 1,426,903	-140.8%
Other Financing Sources:									
Appropriated Fund Balance	4,366,000		-		-				
Total other financing sources	4,366,000		-		-				
Net change in fund balance	\$ -	\$	(412,251)	\$	(582,110)				
Fund balance, beginning of year					23,139,820				
Fund balance, end of month				\$	22,557,710				

As directed by State statute, two-thirds of the occupancy tax revenue is invested in tourism promotion (reflected in the operations budget presented here) and one-third is dedicated to tourism-related community investments, split equally between the Tourism Product Development Fund (TPDF) and the Legacy Investment from Tourism (LIFT) Fund. The TPDF is budgeted by project ordinance due to the nature of the fund. Revenue dedicated to TPDF is projected at \$5.7M and revenue dedicated to LIFT is projected at \$5.7M for FY25.

Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Earned Revenue Fund, Budget and Actual November 30, 2024

					(%)	Prior `	Year
	Current	<b>Current Month</b>	Year to Date	Budget	Budget	Year to Date	(%)
	Budget	Actual	Actual	Remaining	Used	Actual	Change
Revenues:							
Earned revenue	\$ 207,600	\$ 139	\$ 57,278	\$150,322	27.6%	\$ 69,875	-18.0%
Total revenues	207,600	139	57,278	150,322	27.6%	69,875	-18.0%
Expenditures:							
Events/Festivals/Sponsorships	350,000	320,000	320,142	29,858	91.5%	-	-
Total expenditures	350,000	320,000	320,142	29,858	91.5%		-
Revenues over (under) expenditures	(142,400)	(319,861)	(262,864)			\$ 69,875	-476.2%
Other Financing Sources							
Carried over earned income	142,400	-	-				
Total other financing sources	142,400						
Net change in fund balance	\$ -	\$ (319,861)	\$ (262,864)				
Fund balance, beginning of year			333,556				
Fund balance, end of month			\$ 70,692				

Monthly Occupancy Tax Revenue Summary

November 30, 2024

			Opera	ating	Fund				Tourism Product Development Fund											
		By Month			Cumula	ative	Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date			
	Current	Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		
Month of room sales:	Year	Year	(%)		Year	_	Year	Change		Year		Year	Change		Year		Year	Change		
July	\$ 2.205.496	\$ 2.180.683	1%	\$	2,205,496	\$	2,180,683	1%	\$	551,291	\$	537.034	3%	\$	551.291	\$	537,034	3%		
August	2,033,423	1,872,670	9%	•	4,238,919	•	4,053,353	5%	\$	508,280	\$	461,180	10%	•	1,059,571	•	998,214	6%		
September	1,309,351	2,095,429	-38%		5,548,270		6,148,782	-10%	\$	327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%		
October	663,017	2,596,963	-74%		6,211,287		8,745,745	-29%	\$	165,729	\$	639,550	-74%		1,552,589		2,153,803	-28%		
November	-	2,067,731	-		-		10,813,476	-	\$	-	\$	509,217	-		-		2,663,020	-		
December	-	1,955,366	-		-		12,768,842	-	\$	-	\$	481,545	-		-		3,144,565	-		
January	-	1,154,219	-		-		13,923,061	-	\$	-	\$	284,248	-		-		3,428,813	-		
February	-	1,316,797	-		-		15,239,858	-	\$	-	\$	324,286	-		-		3,753,099	-		
March	-	1,623,821	-		-		16,863,679	-	\$	-	\$	405,894	-		-		4,158,993	-		
April	-	1,764,914	-		-		18,628,593	-	\$	-	\$	441,162	-		-		4,600,155	-		
May	-	2,028,705	-		-		20,657,298	-	\$	-	\$	507,100	-		-		5,107,255	-		
June		2,122,370			-		22,779,668		\$	-	\$	587,661			-		5,694,916			
Total revenues	\$ 6,211,287	\$22,779,668		\$	6,211,287	\$	22,779,668	·	\$	1,552,589	\$	5,694,916		\$	1,552,589	\$	5,694,916			

	Legacy Investment from Tourism Fund										Total Revenue Summary									
			By N	∕lonth			Cumula	ative	Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date	
		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)	Current		Prior		(%)
Month of room sales:		Year		Year	(%)		Year		Year	Change		Year		Year	Change		Year		Year	Change
July	\$	551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%	\$	3,308,078	\$	3,254,751	2%	\$	3,308,078	\$	3,254,751	2%
August	\$	508,280	\$	461,180	10%		1,059,571		998,214	6%		3,049,983	\$	2,795,030	9%		6,358,061		6,049,781	5%
September	\$	327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%		1,963,929	\$	3,127,507	-37%		8,321,990		9,177,288	-9%
October	\$	165,729	\$	639,550	-74%		1,552,589		2,153,803	-28%		994,475	\$	3,876,063	-74%		9,316,465		13,053,351	-29%
November	\$	-	\$	509,217	-		-		2,663,020	-		-	\$	3,086,165	-		-		16,139,516	-
December	\$	-	\$	481,545	-		-		3,144,565	-		-	\$	2,918,456	-		-		19,057,972	-
January	\$	-	\$	284,248	-		-		3,428,813	-		-	\$	1,722,715	-		-		20,780,687	-
February	\$	-	\$	324,286	-		-		3,753,099	-		-	\$	1,965,369	-		-		22,746,056	-
March	\$	-	\$	405,894	-		-		4,158,993	-		-	\$	2,435,609	-		-		25,181,665	-
April	\$	-	\$	441,162	-		-		4,600,155	-		-	\$	2,647,238	-		-		27,828,903	-
May	\$	-	\$	507,100	-		-		5,107,255	-		-	\$	3,042,905	-		-		30,871,808	-
June	\$	-	\$	587,661	-		-		5,694,916	-		-	\$	3,297,692	-		-		34,169,500	-
Total revenues	\$	1,552,589	\$	5,694,916		\$	1,552,589	\$	5,694,916		\$	9,316,465	\$	34,169,500		\$	9,316,465	\$	34,169,500	

Monthly Occupancy Tax Collection Fee Summary

November 30, 2024

				All Funds, By Month										
	Occupancy	Tax	Revenue, Gro			Co	llect	tion Fee			Occupar	су Т	ax Revenue, N	let
	Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of	Year		Year	Change		Year		Year	Change		Year		Year	Change
room sales:														
July	\$ 3,482,464	\$	3,305,134	5%	\$	(174,386)	\$	(50,383)	246%	\$	3,308,078	\$	3,254,751	2%
August	\$ 3,224,172		2,966,353	9%	\$	(174,189)	\$	(171,323)	2%	\$	3,049,983	\$	2,795,030	9%
September	\$ 2,124,486		3,274,889	-35%	\$	(160,557)	\$	(147,382)	9%	\$	1,963,929	\$	3,127,507	-37%
October	\$ 1,097,891		4,041,068	-73%	\$	(103,416)	\$	(165,005)	-37%	\$	994,475	\$	3,876,063	-74%
November			3,290,473	-	\$	(52,383)	\$	(204,308)	-74%		-	\$	3,086,165	-
December			3,080,932	-	\$	(65,318)	\$	(162,476)	-60%		-	\$	2,918,456	-
January			1,876,336	-	\$	-	\$	(153,621)	-		-	\$	1,722,715	-
February			2,056,092	-	\$	-	\$	(90,723)	-		-	\$	1,965,369	-
March			2,541,718	-	\$	-	\$	(106,109)	-		-	\$	2,435,609	-
April			2,775,480	-	\$	-	\$	(128,242)	-		-	\$	2,647,238	-
May			3,182,291	-	\$	-	\$	(139,386)	-		-	\$	3,042,905	-
June			3,458,129	-	\$	-	\$	(160,437)	-		_	\$	3,297,692	-
Total	\$ 9,929,013	\$	35,848,896		\$	(730,250)	\$	(1,679,396)		\$	9,316,465	\$	34,169,500	
	 			=										:
						All Funds, Cur	nula	ative Year-to-l	Date					
	Occupancy	Tax	Revenue, Gro			Co	llec	tion Fee			Occupar	су Т	ax Revenue, N	
	Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of	Year		Year	Change		Year		Year	Change		Year		Year	Change
room sales:														
July	\$ 3,482,464	\$	3,305,134	5%	\$	(174,386)	\$	(50,383)	246%	\$	3,308,078	\$	3,254,751	2%
August	\$ 6,706,636		6,271,487	7%		(348,575)		(221,706)	57%		6,358,061		6,049,781	5%
September	\$ 8,831,122		9,546,376	-7%		(509,132)		(369,088)	38%		8,321,990		9,177,288	-9%
October	\$ 9,929,013		13,587,444	-27%		(612,548)		(534,093)	15%		9,316,465		13,053,351	-29%
November			16,877,918	-		(664,932)		(738,402)	-10%		-		16,139,516	-
December			19,958,850	-		(730,250)		(900,878)	-19%		-		19,057,972	-
January			21,835,186	-		-		(1,054,499)	-		-		20,780,687	-
February			23,891,278	-		-		(1,145,222)	-		-		22,746,056	-
March			26,432,996	-		-		(1,251,331)	-		-		25,181,665	-
April			29,208,476	-		-		(1,379,573)	-		-		27,828,903	-
May			32,390,767	-		-		(1,518,959)	-		-		30,871,808	-
June			35,848,896	-		-		(1,679,396)	-		_		34,169,500	_
Total	\$ 9,929,013	\$	35,848,896		\$	(730,250)	\$	(1,679,396)		\$	9,316,465	\$	34,169,500	
	 			=			-			=		_		

Consistent with its statutory authority, Buncombe County charges the Tourism Development Authority an amount equal to five percent (5%) of the gross proceeds of occupancy tax collected or accrued each fiscal year, as compensation for all of the statutory services and contractual services provided by Buncombe County. Prior to July 1, 2023, Buncombe County charged the Tourism Development Authority one and one-half percent (1.5%).

Monthly Product Development Fund Summary

November 30, 2024

Revenues:	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Occupancy Tax	\$ 32,554,985	\$ 37,962,745	\$ (5,407,760)	116.6%
Investment Income		6,145,842	(6,145,842)	0.0%
Total revenues	32,554,985	44,108,587	(11,553,602)	135.5%
Expenditures:				
Product development fund projects:				
2016 Asheville Community Theatre (Theatre Expansion & Renovation)	580,000	580,000	-	100.0%
2017 Buncombe County Government (Woodfin Greenway & Blueway)	8,140,000	650,000	7,490,000	8.0%
2018 Buncombe County Government (Enka Recreation Destination)	6,750,000	2,000,000	4,750,000	29.6%
2018 Eagle Market Streets Dev. Corp. (YMI Cultural Center Improvements)	800,000	590,955	209,045	73.9%
2018 River Front Development Group (African-American Heritage Museum at Stephens-L	100,000	-	100,000	-
2021 African American Heritage Trail	500,000	309,253	190,747	61.9%
2022 Asheville Glass Art School dba North Carolina Glass Center (Glass Center in Black	330,000	-	330,000	-
2022 Asheville Museum of Science AMOS (Museum Beautification Project)	125,000	-	125,000	-
2022 Asheville on Bikes (AVL Unpaved - Phase I)	188,355	-	188,355	-
2022 City of Asheville (Asheville Muni Golf Course Revitalization Phase I)	1,641,425	-	1,641,425	-
2022 City of Asheville (Swannanoa River Greenway)	2,300,000	-	2,300,000	-
2022 City of Asheville (WNC Nature Center- Gateway to the Southern Appalachian Enhar	567,000	-	567,000	-
2022 Pack Place Performing Arts dba Wortham Center for the Performing Arts (The Worth	80,000	-	80,000	-
2022 Riverlink, Inc. (Karen Cragnolin Park - Greenway Phase)	360,790	360,790	-	100.0%
2022 UNC Asheville Foundation - Athletics (UNC Asheville Karl Straus Track Renovation	1,500,000	1,500,000	-	100.0%
2023 Buncombe County Government (Enka Recreation Destination - Phase II)	4,054,415	-	4,054,415	-
2023 City of Asheville (Harrah's Cherokee Center - Asheville Upgrades)	1,586,000	-	1,586,000	-
2023 City of Asheville (McCormick Field Capital Improvements)	1,950,000	-	1,950,000	-
2023 Western NC Agricultural Center (Equine Facility Modernization)	500,000	-	500,000	-
Total product development projects	32,052,985	5,990,998	26,061,987	18.7%
Product development fund administration	502,000	8,797	493,203	1.8%
Total product development fund	\$ 32,554,985	\$ 5,999,795	\$ 26,555,190	18.4%
Product Development Funds Available for Future Grants				
Total Net Assets		\$ 38,108,792		
Less: Liabilities/Outstanding Grants		(26,061,987)		
Less: Unspent Admin Budget (Current Year)		(493,203)		
Current Product Development Amount Available		\$ 11,553,602		

Monthly Legacy Investment from Tourism Fund

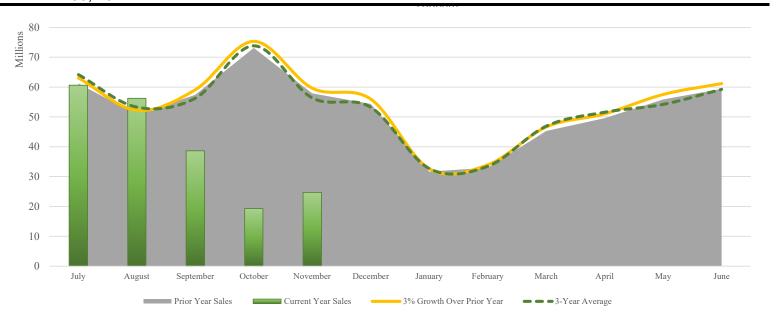
November 30, 2024

	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Revenues:	<b># 40 200 002</b>	Ф 40.00F.000	ф (O 474 OFO)	400.00/
Occupancy Tax Investment Income	\$10,390,903	\$ 12,865,862 1,166,619	\$ (2,474,959) (1,166,619)	123.8% 0.0%
Total revenues	10,390,903	14,032,481	(3,641,578)	135.0%
Expenditures:				
LIFT projects:				
2024 Buncombe County (Ferry Road Community: Affordable Housing, Conservation, and Publ	i 4,000,000	_	4,000,000	_
2024 City of Asheville (Coxe Avenue Complete Street)	2,983,890	_	2,983,890	_
2024 City of Asheville (ExploreAsheville.com Arena Capital Maintenance)	675,000	_	675,000	_
2024 City of Asheville (Aston Park Tennis Center Court Rebuild Design)	40,000	_	40,000	_
2024 Blue Ridge Parkway Foundation (Blue Ridge Parkway: Improving Visitor Experiences at		-	750,000	_
2024 Hood Huggers Foundation (Blue Note Junction - Phase I Construction)	500,000	_	500,000	_
2024 RiverLink (Gateway Park: Resurrecting a public park on Riverside Drive)	270,018	-	270,018	-
2024 Asheville Museum of Science (Growing Together - Museum Repair and Expansion Plan)	250,000	-	250,000	-
2024 Media Arts Project (MAP) (Supernova Immersive Experience Project Design	200,000	-	200,000	-
2024 University Botanical Gardens at Asheville, Inc. (Building on Our Legacy: Uplifting BGA Fa	150,000	-	150,000	-
2024 Swannanoa Valley Fine Arts League (DBA Swannanoa Valley Gallery and Studios) (Expansion	92,495	-	92,495	-
2024 Black Wall Street AVL (Black Wall Street AVL Visitor Experience Upgrade)	77,500		77,500	
Total LIFT projects	9,988,903		9,988,903	
LIFT fund administration	402,000	94,941	307,059	24%
Total LIFT fund	\$10,390,903	\$ 94,941	\$ 10,295,962	1%
Legacy Investment from Tourism Funds Available for Future Grants				
Total Net Assets		\$ 13,937,540		
Less: Liabilities/Outstanding Grants		(9,988,903)		
Less: Unspent Admin Budget (Current Year)		(307,059)		
Current LIFT Fund Amount Available		\$ 3,641,578		

Monthly Balance Sheet Governmental Funds November 30, 2024

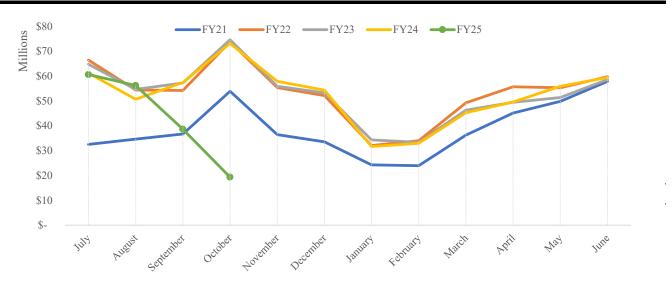
	Operating Fund F			Earned enue Fund	urism Product elopment Fund	Legacy Investment from Tourism Fund	Total
Assets:							
Current assets:							
Cash and investments	\$	22,850,297	\$	70,692	\$ 38,108,792	\$ 13,937,540	\$ 74,967,322
Receivables		-			 -		 -
Total current assets		22,850,297		70,692	 38,108,792	13,937,540	 74,967,322
Liabilities:							
Current liabilities:							
Accounts payable		119,827		-	-	-	119,827
Future events payable		172,761		-	26,061,987	9,988,903	36,223,651
Total current liabilities		292,587		-	26,061,987	9,988,903	36,343,477
Fund Balances:							
Restricted for TPDF		-		-	12,046,805		12,046,805
Restricted for LIFT fund		-		_	-	3,948,637	3,948,637
State Required Contingency		4,254,203		-	-	-	4,254,203
Designated Contingency		13,673,499		-	-	-	13,673,499
Undesignated (cash flow)		4,630,008		70,692	-	-	4,700,700
Total fund balances		22,557,710		70,692	12,046,805	3,948,637	38,623,845
Total liabilities and fund balances		22,850,297	\$	70,692	\$ 38,108,792	\$ 13,937,540	\$ 74,967,322

Total Lodging Sales Shown by Month of Sale, Year-to-Date November 30, 2024



	Current Year	Prior Year	(%) Change	YTD (%) Change	3% Over Prior Year	3-Year Average
Month of lodging sales:	- I cai	- I cai	Change	Change	1 Hor real	Average
July	\$ 60,622,154	\$ 61,219,909	-1%	-1%	\$ 63,056,507	\$ 64,161,609
August	56,226,548	50,707,039	11%	4%	52,228,250	53,270,618
September	38,639,938	57,412,669	-33%	-8%	59,135,049	56,296,465
October .	19,320,483	73,129,570	-74%	-28%	75,323,457	73,823,963
November	24,741,238	57,872,131	-57%	-34%	59,608,295	56,378,150
December	-	54,367,930	-	-	55,998,968	53,265,830
January	-	31,686,610	-	-	32,637,208	32,689,917
February	-	32,973,892	-	-	33,963,109	33,439,146
March	-	45,265,371	-	-	46,623,332	46,929,079
April	_	49,560,845	-	-	51,047,671	51,580,646
May	-	55,872,596	-	-	57,548,774	54,205,619
June	-	59,410,625	-	-	61,192,944	59,262,949
Annual Total	\$ 199,550,361	\$ 629,479,187	<u></u> ,		\$ 648,363,563	\$ 635,303,991
Cumulative Year To Date	\$ 199,550,361	\$ 300,341,319				

History of Total Sales by Month Shown by Month of Sale, Year-to-Date November 30, 2024



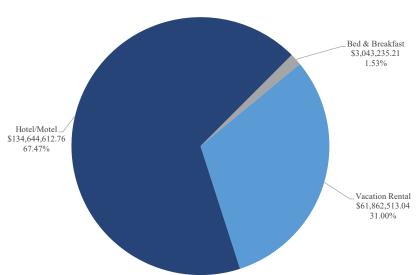
		FY21	FY22	FY23	FY24	FY25
Month of lodging sales:						
July	\$	32,547,111	\$ 66,470,974	\$ 64,793,944	\$ 61,219,909	\$ 60,622,154
August		34,663,339	54,412,470	54,692,346	50,707,039	56,226,548
September		36,683,164	54,237,200	57,239,527	57,412,669	38,639,938
October		53,914,047	73,749,252	74,593,066	73,129,570	19,320,483
November		36,458,675	55,390,208	55,872,110	57,872,131	-
December		33,578,528	52,189,677	53,239,883	54,367,930	-
January		24,245,119	32,037,713	34,345,428	31,686,610	-
February		23,933,141	33,992,055	33,351,492	32,973,892	-
March		36,243,884	49,237,522	46,284,344	45,265,371	-
April		45,171,098	55,712,735	49,468,357	49,560,845	-
May		49,864,809	55,347,208	51,397,053	55,872,596	-
June		57,868,695	59,772,742	58,605,482	59,410,625	-
Total lodging sales	\$	465,171,612	\$ 642,549,756	\$ 633,883,031	\$ 629,479,187	\$ 199,550,361
Cumulative Year To Date	\$1	57,807,662	\$ 248,869,895	\$ 251,318,882	\$ 242,469,187	\$ 174,809,123

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date November 30, 2024

	Hotel/Motel					Vacation Re			Bed & Break	fast		Grand Totals					
Month of room sales:	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	C	urrent Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change
July	\$ 34,758,305	\$ 36,151,332	-3.9%	-3.9%	\$ 24,815,691	\$ 23,950,562	3.6%	3.6%	\$	1,048,158	\$ 1,118,015	-6.2%	-6.2%	\$ 60,622,154	\$ 61,219,909	-1.0%	-1.0%
August	33,448,042	31,657,013	5.7%	0.6%	21,905,333	18,101,080	21.0%	11.1%		873,174	948,946	-8.0%	-7.0%	56,226,548	50,707,039	10.9%	4.4%
September	27,718,695	35,967,394	-22.9%	-7.6%	10,142,200	20,290,950	-50.0%	-8.8%		779,043	1,154,325	-32.5%	-16.2%	38,639,938	57,412,669	-32.7%	-8.2%
October	17,754,403	48,354,028	-63.3%	-25.3%	1,439,839	23,136,560	-93.8%	-31.8%		126,240	1,638,981	-92.3%	-41.8%	19,320,483	73,129,570	-73.6%	-27.9%
November	20,965,168	35,770,522	-41.4%	-28.3%	3,559,450	21,016,008	-83.1%	-41.9%		216,620	1,085,601	-80.0%	-48.8%	24,741,238	57,872,131	-57.2%	-33.6%
December	-	36,064,099	-		-	17,326,792	-			-	977,038	-		-	54,367,930	-	
January	-	15,038,111	-		-	16,275,449	-			-	373,050	-		-	31,686,610	-	
February	-	17,222,803	-		-	15,233,718	-			-	517,371	-		-	32,973,892	-	
March	-	25,689,591	-		-	18,846,532	-			-	729,248	-		-	45,265,371	-	
April	-	30,835,362	-		-	17,726,740	-			-	998,744	-		-	49,560,845	-	
May	-	35,722,446	-		-	19,052,620	-			-	1,097,530	-		-	55,872,596	-	
June		36,648,361	-		-	21,699,363	-			-	1,062,901	-			59,410,625	-	
Total	\$ 134,644,613	\$ 385,121,061	=		\$ 61,862,513	\$ 232,656,376	=		\$	3,043,235	\$ 11,701,750	=		\$ 199,550,361	\$ 629,479,187	=	
Cumulative Year To Date	\$ 134,644,613	\$ 187,900,289	_		\$ 61,862,513	\$ 106,495,162	_		\$	3,043,235	\$ 5,945,868	_,		\$ 199,550,361	\$ 300,341,319	_	

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date November 30, 2024

Total Lodging Sales by Type, Year-to-Date



Year-to-Date Lodging Sales by Type, Compared to Prior Year

