Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Operating Fund, Budget and Actual

September 30, 2024

							(%)		Prior	Year
	Current	Cui	rrent Month	Y	ear to Date	Budget	Budget	Y	ear to Date	(%)
	Budget		Actual		Actual	Remaining	Used		Actual	Change
Revenues:										
Occupancy tax, gross		\$	2,140,996	\$	4,580,038			\$	4,300,642	6.5%
Less: Collection Fee		\$	(107,573)	\$	(341,119)				(247,289)	37.9%
Occupancy tax, net	\$ 22,981,000		2,033,423		4,238,919	18,742,081	18.4%		4,053,353	4.6%
Investment income	-		289		1,090	(1,090)	-		4,234	-74.3%
Other income	-		-		36	(36)	-		-	-
Total revenues	22,981,000		2,033,712		4,240,045	18,740,955	18.5%		4,057,587	4.5%
Expenditures:										
Salaries and Benefits	4,426,000		290,268		795,726	3,630,274	18.0%		1,073,921	-25.9%
Business Development	1,680,500		111,525		426,032	1,254,468	25.4%		338,892	25.7%
Marketing	19,455,500		912,225		2,061,242	17,394,258	10.6%		2,069,690	-0.4%
Partnership & Destination Mgmt	698,000		40,909		200,291	497,709	28.7%		126,942	57.8%
Administration & Facilities	1,087,000		66,402		312,552	774,448	28.8%		269,123	16.1%
Total expenditures	27,347,000		1,421,329		3,795,843	23,551,157	13.9%		3,878,568	-2.1%
Revenues over (under)										
expenditures	(4,366,000)		612,383		444,202			<u>\$</u>	179,019	148.1%
Other Financing Sources:										
Appropriated Fund Balance	4,366,000		-		-					
Total other financing sources	4,366,000		-		-					
Net change in fund balance	\$ -	\$_	612,383	\$	444,202					
Fund balance, beginning of year					23,139,820					
Fund balance, end of month				\$	23,584,022					

As directed by State statute, two-thirds of the occupancy tax revenue is invested in tourism promotion (reflected in the operations budget presented here) and one-third is dedicated to tourism-related community investments, split equally between the Tourism Product Development Fund (TPDF) and the Legacy Investment from Tourism (LIFT) Fund. The TPDF is budgeted by project ordinance due to the nature of the fund. Revenue dedicated to TPDF is projected at \$5.7M and revenue dedicated to LIFT is projected at \$5.7M for FY25.

Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Earned Revenue Fund, Budget and Actual

					(%)	Prior \	⁄ear
	Current	Current Month	Year to Date	Budget	Budget	Year to Date	(%)
	Budget	Actual	Actual	Remaining	Used	Actual	Change
Revenues:							
Earned revenue	\$ 207,600	\$ -	\$ 37,759	\$169,841	18.2%	\$ 32,296	16.9%
Total revenues	207,600		37,759	169,841	18.2%	32,296	16.9%
Expenditures:							
Events/Festivals/Sponsorships	350,000	-	-	350,000	0.0%	-	-
Total expenditures	350,000	_		350,000	0.0%		_
Revenues over (under) expenditures	(142,400)	0	37,759			\$ 32,296	16.9%
Other Financing Sources							
Carried over earned income	142,400	-	-				
Total other financing sources	142,400		-				
Net change in fund balance	\$ -	\$ -	\$ 37,759				
Fund balance, beginning of year			333,556				
Fund balance, end of month			\$ 371,315				

Monthly Occupancy Tax Revenue Summary

			Opera	ating F	und						Tourisn	n Product I	Deve	lopment Fund	d		
		By Month			Cumula	tive	Year-to-Date			Ву	Month			Cumul	ative	Year-to-Date	
	Current	Prior	(%)		Current		Prior	(%)	 Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	Year	Year	(%)		Year		Year	Change	 Year		Year	Change		Year		Year	Change
July	\$ 2,205,496	\$ 2,180,683	1%	\$	2,205,496	\$	2,180,683	1%	\$ 551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%
August	2,033,423	1,872,670	9%		4,238,919		4,053,353	5%	508,280	\$	461,180	10%		1,059,571		998,214	6%
September	-	2,095,429	-		-		6,148,782	-	-	\$	516,039	-		-		1,514,252	-
October	-	2,596,963	-		-		8,745,745	-	-	\$	639,550	-		-		2,153,803	-
November	-	2,067,731	-		-		10,813,476	-	-	\$	509,217	-		-		2,663,020	-
December	-	1,955,366	-		-		12,768,842	-	-	\$	481,545	-		-		3,144,566	-
January	-	1,154,219	-		-		13,923,061	-	-	\$	284,248	-		-		3,428,814	-
February	-	1,316,797	-		-		15,239,859	-	-	\$	324,286	-		-		3,753,100	-
March	-	1,623,821	-		-		16,863,680	-	-	\$	405,894	-		-		4,158,994	-
April	-	1,764,914	-		-		18,628,594	-	-	\$	441,162	-		-		4,600,156	-
May	-	2,028,705	-		-		20,657,299	-	-	\$	507,100	-		-		5,107,256	-
June		2,122,370	-		-		22,779,669	-		\$	587,661	-		-		5,694,917	-
Total revenues	\$ 4,238,919	\$ 22,779,669		\$	4,238,919	\$	22,779,669		\$ 1,059,571	\$	5,694,917		\$	1,059,571	\$	5,694,917	

			Legacy	Investmer	nt fror	m Tourism Fu	nd					To	otal Reven	ue S	Summary			
		By I	Month			Cumula	ative	Year-to-Date			Ву	Month			Cumul	ative	Year-to-Date	
	Current		Prior	(%)		Current		Prior	(%)	Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	 Year		Year	(%)		Year		Year	Change	 Year	_	Year	Change		Year		Year	Change
July	\$ 551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%	\$ 3,308,078	\$	3,254,751	2%	\$	3,308,078	\$	3,254,751	2%
August	508,280	\$	461,180	10%		1,059,571		998,214	6%	3,049,983	\$	2,795,030	9%		6,358,061		6,049,780	5%
September	-	\$	516,039	-		-		1,514,252	-	-	\$	3,127,506	-		-		9,177,287	-
October	-	\$	639,550	-		-		2,153,803	-	-	\$	3,876,063	-		-		13,053,350	-
November	-	\$	509,217	-		-		2,663,020	-	-	\$	3,086,166	-		-		16,139,516	-
December	-	\$	481,545	-		-		3,144,566	-	-	\$	2,918,457	-		-		19,057,973	-
January	-	\$	284,248	-		-		3,428,814	-	-	\$	1,722,715	-		-		20,780,689	-
February	-	\$	324,286	-		-		3,753,100	-	-	\$	1,965,369	-		-		22,746,058	-
March	-	\$	405,894	-		-		4,158,994	-	-	\$	2,435,609	-		-		25,181,667	-
April	-	\$	441,162	-		-		4,600,156	-	-	\$	2,647,239	-		-		27,828,907	-
May	-	\$	507,100	-		-		5,107,256	-	-	\$	3,042,905	-		-		30,871,812	-
June		\$	587,661	-		-		5,694,917	-	-	\$	3,297,691	-		-		34,169,503	-
Total revenues	\$ 1,059,571	\$	5,694,917		\$	1,059,571	\$	5,694,917		\$ 6,358,061	\$	34,169,503		\$	6,358,061	\$	34,169,503	

Monthly Occupancy Tax Collection Fee Summary September 30, 2024

									By Month				
		Occupancy	Tax	Revenue, Gro			Co	llect	tion Fee		Occupar	ncy Tax Revenue,	
		Current		Prior	(%)		Current		Prior	(%)	Current	Prior	(%)
Month of		Year		Year	Change		Year		Year	Change	Year	Year	Change
room sales:													
July	\$	3,482,464	\$	3,305,134	5%	\$	(174,386)	\$	(50,383)	246%	\$ 3,308,078	\$ 3,254,751	
August	\$	3,224,172		2,966,353	9%	\$	(174,189)	\$	(171,323)	2%	3,049,983	2,795,030	9%
September				3,274,888	-	\$	-	\$	(147,382)	-	-	3,127,506	
October				4,041,068	-	\$	-	\$	(165,005)	-	-	3,876,063	-
November				3,290,474	-	\$	-	\$	(204,308)	-	-	3,086,166	-
December				3,080,933	-	\$	-	\$	(162,476)	-	-	2,918,457	-
January				1,876,336	-	\$	-	\$	(153,621)	-	-	1,722,715	; <u> </u>
February				2,056,092	-	\$	-	\$	(90,723)	-	-	1,965,369	-
March				2,541,718	-	\$	-	\$	(106,109)	-	-	2,435,609	-
April				2,775,481	-	\$	_	\$	(128,242)	-	-	2,647,239	-
May				3,182,291	-	\$	-	\$	(139,386)	-	-	3,042,905	; <u> </u>
June				3,458,128	-	\$	-	\$	(160,437)	-	-	3,297,691	-
Total	\$	6,706,636	\$	35,848,897		\$	(348,575)	\$	(1,679,396)		\$ 6,358,061	\$ 34,169,501	
							All Funds Cu		ativo Voor to	Data			_
	_	Ossupanav	Tov	Revenue, Gro			All Funds, Cu		tion Fee	Date	Occupan	ncy Tax Revenue,	Not
		Current	ιαχ	Prior	(%)		Current	ileci	Prior	(%)	Current	Prior	(%)
Month of		Year		Year	Change		Year		Year	Change	Year	Year	Change
room sales:		i eai		i Gai	Change		ı c ai		I C ai	Change	I Gai	I Gai	Change
July	\$	3,482,464	\$	3,305,134	5%	\$	(174,386)	\$	(50,383)	246%	\$ 3,308,078	\$ 3,254,751	2%
•	φ	3,402,404	φ			φ	,	φ	,	57%			
August				6,271,487	-		(348,575)		(221,706)		6,358,061	6,049,781	
September October				9,546,375	-		-		(369,088)	-	-	9,177,287	
November				13,587,443	-		-		(534,093)	-	-	13,053,350	
				16,877,918	-		-		(738,402)	-	-	16,139,516	
December				19,958,851	-		-		(900,878)	-	-	19,057,973	
January				21,835,187	-		-		(1,054,499)	-	-	20,780,688	
February				23,891,279	-		-		(1,145,222)	-	-	22,746,057	
March				26,432,997	-		-		(1,251,331)	-	-	25,181,666	
April				29,208,478	-		-		(1,379,573)	-	-	27,828,905	
May				32,390,769	-		-		(1,518,959)	-	-	30,871,810	
June			_	35,848,897					(1,679,396)		-	34,169,501	
Total		6,706,636	\$	35,848,897			(348,575)		(1,679,396)		\$ 6,358,061	\$ 34,169,501	_

Consistent with its statutory authority, Buncombe County charges the Tourism Development Authority an amount equal to five percent (5%) of the gross proceeds of occupancy tax collected or accrued each fiscal year, as compensation for all of the statutory services and contractual services provided by Buncombe County. Prior to July 1, 2023, Buncombe County charged the Tourism Development Authority one and one-half percent (1.5%).

Pavanuasi	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Revenues: Occupancy Tax	\$ 32,554,985	\$ 37,469,727	\$ (4,914,742)	115.1%
Investment Income	φ 32,334,963 -	5,853,895	(5,853,895)	0.0%
Total revenues	32,554,985	43,323,622	(10,768,637)	133.1%
Expenditures:				
Product development fund projects:				
2016 Asheville Community Theatre (Theatre Expansion & Renovation)	580,000	580,000	-	100.0%
2017 Buncombe County Government (Woodfin Greenway & Blueway)	8,140,000	650,000	7,490,000	8.0%
2018 Buncombe County Government (Enka Recreation Destination)	6,750,000	2,000,000	4,750,000	29.6%
2018 Eagle Market Streets Dev. Corp. (YMI Cultural Center Improvements)	800,000	590,955	209,045	73.9%
2018 River Front Development Group (African-American Heritage Museum at Stephens-L	100,000	-	100,000	-
2021 African American Heritage Trail	500,000	278,454	221,546	55.7%
2022 Asheville Glass Art School dba North Carolina Glass Center (Glass Center in Black	330,000	-	330,000	-
2022 Asheville Museum of Science AMOS (Museum Beautification Project)	125,000	-	125,000	-
2022 Asheville on Bikes (AVL Unpaved - Phase I)	188,355	-	188,355	-
2022 City of Asheville (Asheville Muni Golf Course Revitalization Phase I)	1,641,425	-	1,641,425	-
2022 City of Asheville (Swannanoa River Greenway)	2,300,000	-	2,300,000	-
2022 City of Asheville (WNC Nature Center- Gateway to the Southern Appalachian Enhar	567,000	-	567,000	-
2022 Pack Place Performing Arts dba Wortham Center for the Performing Arts (The Wortl	80,000	-	80,000	-
2022 Riverlink, Inc. (Karen Cragnolin Park - Greenway Phase)	360,790	360,790	-	100.0%
2022 UNC Asheville Foundation - Athletics (UNC Asheville Karl Straus Track Renovation	1,500,000	1,500,000	-	100.0%
2023 Buncombe County Government (Enka Recreation Destination - Phase II)	4,054,415	-	4,054,415	-
2023 City of Asheville (Harrah's Cherokee Center - Asheville Upgrades)	1,586,000	_	1,586,000	-
2023 City of Asheville (McCormick Field Capital Improvements)	1,950,000	_	1,950,000	-
2023 Western NC Agricultural Center (Equine Facility Modernization)	500,000	_	500,000	-
Total product development projects	32,052,985	5,960,199	26,092,786	18.6%
Product development fund administration	502,000	8,797	493,203	1.8%
Total product development fund	\$ 32,554,985	\$ 5,968,996	\$ 26,585,989	18.3%
Product Development Funds Available for Future Grants				
Total Net Assets		\$ 37,354,627		
Less: Liabilities/Outstanding Grants		(26,092,786)		
Less: Unspent Admin Budget (Current Year)		(493,203)		
Current Product Development Amount Available		\$ 10,768,638		
Cartesia Foundation Francis Associated Association Control of the Cartesia Con		Ψ 10,100,000		

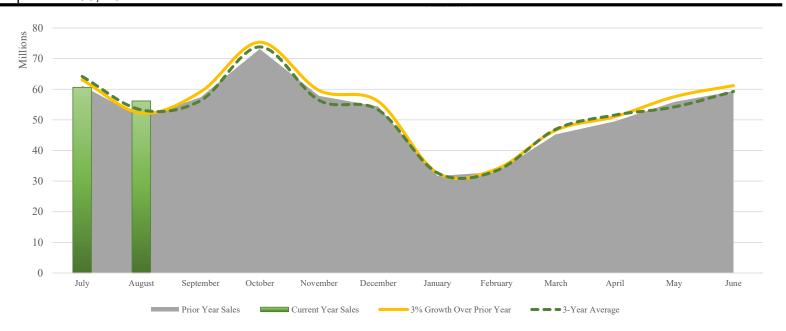
Monthly Legacy Investment from Tourism Fund

Revenues:	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Occupancy Tax	\$ 10,328,463	\$ 12,372,844	\$ (2,044,381)	119.8%
Investment Income	-	1,061,239	(1,061,239)	0.0%
Total revenues	10,328,463	13,434,083	(3,105,620)	130.1%
Expenditures:				
LIFT projects:				
2024 Buncombe County (Ferry Road Community: Affordable Housing, Conservation, and Public		-	4,000,000	-
2024 City of Asheville (Coxe Avenue Complete Street)	2,983,890	-	2,983,890	-
2024 City of Asheville (ExploreAsheville.com Arena Capital Maintenance)	675,000	-	675,000	-
2024 City of Asheville (Aston Park Tennis Center Court Rebuild Design)	40,000	-	40,000	-
2024 Blue Ridge Parkway Foundation (Blue Ridge Parkway: Improving Visitor Experiences at C	750,000	-	750,000	-
2024 Hood Huggers Foundation (Blue Note Junction - Phase I Construction)	500,000	-	500,000	-
2024 RiverLink (Gateway Park: Resurrecting a public park on Riverside Drive)	270,018	-	270,018	-
2024 Asheville Museum of Science (Growing Together - Museum Repair and Expansion Plan)	250,000	-	250,000	-
2024 Media Arts Project (MAP) (Supernova Immersive Experience Project Design	200,000	-	200,000	-
2024 University Botanical Gardens at Asheville, Inc. (Building on Our Legacy: Uplifting BGA Fac	150,000	-	150,000	-
2024 Swannanoa Valley Fine Arts League (DBA Swannanoa Valley Gallery and Studios) (Expar	92,495	-	92,495	-
2024 Black Wall Street AVL (Black Wall Street AVL Visitor Experience Upgrade)	77,500	-	77,500	-
Total LIFT projects	9,988,903	-	9,988,903	
LIFT fund administration	402,000	21,960	380,040	5%
Total LIFT fund	\$ 10,390,903	\$ 21,960	\$ 10,368,943	0%
Legacy Investment from Tourism Funds Available for Future Grants				
Total Net Assets		\$ 13,412,124		
Less: Liabilities/Outstanding Grants		(9,988,903)		
Less: Unspent Admin Budget (Current Year)		(380,040)		
Current LIFT Fund Amount Available		\$ 3,043,181		

Monthly Balance Sheet Governmental Funds September 30, 2024

	Operating Fund	Earned Revenue Fund	Tourism Product Development Fund	Legacy Investment from Tourism Fund	Total
Assets: Current assets:					
Cash and investments	\$ 23,891,306	\$ 371,315	\$ 37,354,627	\$ 13,412,124	\$ 75,029,372
Receivables	- 20,001,000	φ 071,010 -	φ 07,00 4 ,027	Ψ 10,412,124	ψ 70,020,072 -
Total current assets	23,891,306	371,315	37,354,627	13,412,124	75,029,372
Liabilities:					
Current liabilities:					
Accounts payable	135,574	-	-	-	135,574
Future events payable	171,711		26,092,786	9,988,903	36,253,400
Total current liabilities	307,284		26,092,786	9,988,903	36,388,973
Fund Balances:					
Restricted for TPDF	-	-	11,261,841		11,261,841
Restricted for LIFT fund	-	-	_	3,423,221	3,423,221
State Required Contingency	-	-	-	-	-
Designated Contingency	13,673,499	-	-	-	13,673,499
Undesignated (cash flow)	9,910,523	371,315	-	-	10,281,838
Total fund balances	23,584,022	371,315	11,261,841	3,423,221	38,640,399
Total liabilities and fund balances	23,891,306	\$ 371,315	\$ 37,354,627	\$ 13,412,124	\$ 75,029,372

Total Lodging Sales Shown by Month of Sale, Year-to-Date September 30, 2024



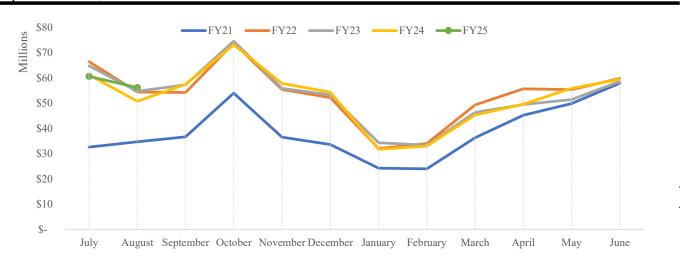
	Current	Prior	(%)	YTD (%)	3% Over	3-Year
	Year	Year	Change	Change	Prior Year	Average
Month of lodging sales:						
July	\$ 60,604,499	\$ 61,219,909	-1%	-1%	\$ 63,056,507	\$ 64,161,609
August	56,163,908	50,707,039	11%	4%	52,228,250	53,270,618
September	-	57,412,669	-	-	59,135,049	56,296,465
October	-	73,129,570	-	-	75,323,457	73,823,963
November	-	57,872,131	-	-	59,608,295	56,378,150
December	-	54,367,930	-	-	55,998,968	53,265,830
January	-	31,686,610	-	-	32,637,208	32,689,917
February	-	32,973,892	-	-	33,963,109	33,439,146
March	-	45,265,371	-	-	46,623,332	46,929,079
April	-	49,559,791	-	-	51,046,585	51,580,294
May	-	55,867,119	-	-	57,543,132	54,203,793
June	-	59,403,136	-	-	61,185,230	59,260,453
Annual Total	\$ 116,768,407	\$ 629,465,167			\$ 648,349,122	\$ 635,299,318

Cumulative Year To Date

\$ 116,768,407

\$ 111,926,948 Page 8 of 11

History of Total Sales by Month Shown by Month of Sale, Year-to-Date September 30, 2024



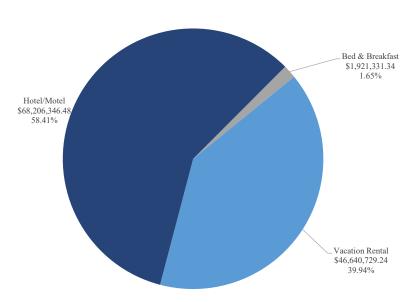
	FY21	FY22	FY23	FY24	FY25
Month of lodging sales:					
July	\$ 32,547,111	\$ 66,470,974	\$ 64,793,944	\$ 61,219,909	\$ 60,604,499
August	34,663,339	54,412,470	54,692,346	50,707,039	56,163,908
September	36,683,164	54,237,200	57,239,527	57,412,669	-
October	53,914,047	73,749,252	74,593,066	73,129,570	-
November	36,458,675	55,390,208	55,872,110	57,872,131	-
December	33,578,528	52,189,677	53,239,883	54,367,930	-
January	24,245,119	32,037,713	34,345,428	31,686,610	-
February	23,933,141	33,992,055	33,351,492	32,973,892	-
March	36,243,884	49,237,522	46,284,344	45,265,371	-
April	45,171,098	55,712,735	49,468,357	49,559,791	-
May	49,864,809	55,347,208	51,397,053	55,867,119	-
June	57,868,695	59,772,742	58,605,482	59,403,136	-
Total lodging sales	\$ 465,171,612	\$ 642,549,756	\$ 633,883,031	\$ 629,465,167	\$ 116,768,407
Cumulative Year To Date	\$ 67,210,450	\$ 120,883,443	\$ 119,486,290	\$ 111,926,948	\$ 116,768,407

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date September 30, 2024

	Hotel/Motel				Vacation Re		Bed & Break	fast		Grand Totals						
lonth of room sales:	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change
July	\$ 34,758,305	\$ 36,151,332	-3.9%	-3.9%	\$ 24,798,037	\$ 23,950,562	3.5%	3.5%	\$ 1,048,158	\$ 1,118,015	-6.2%	-6.2%	\$ 60,604,499	\$ 61,219,909	-1.0%	-1.0%
August	33,448,042	31,657,013	5.7%	0.6%	21,842,693	18,101,080	20.7%	10.9%	873,174	948,946	-8.0%	-7.0%	56,163,908	50,707,039	10.8%	4.3%
September	-	35,967,394	-		-	20,290,950	-		-	1,154,325	-		-	57,412,669	-	
October	-	48,354,028	-		-	23,136,560	-		-	1,638,981	-		-	73,129,570	-	
November	-	35,770,522	-		-	21,016,008	-		-	1,085,601	-		-	57,872,131	-	
December	-	36,064,099	-		-	17,326,792	-		-	977,038	-		-	54,367,930	-	
January	-	15,038,111	-		-	16,275,449	-		-	373,050	-		-	31,686,610	-	
February	-	17,222,803	-		-	15,233,718	-		-	517,371	-		-	32,973,892	-	
March	-	25,689,591	-		-	18,846,532	-		-	729,248	-		-	45,265,371	-	
April	-	30,835,362	-		-	17,725,686	-		-	998,744	-		-	49,559,791	-	
May	-	35,722,446	-		-	19,047,143	-		-	1,097,530	-		-	55,867,119	-	
June	-	36,648,361	-		-	21,691,873	-		-	1,062,901	-		-	59,403,136	-	
Total	\$ 68,206,346	\$ 385,121,061			\$ 46,640,729	\$ 232,642,356			\$ 1,921,331	\$ 11,701,750			\$ 116,768,407	\$ 629,465,167		

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date September 30, 2024

Total Lodging Sales by Type, Year-to-Date



Year-to-Date Lodging Sales by Type, Compared to Prior Year

