Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Operating Fund, Budget and Actual

October 31, 2024

							(%)		Prior	Year
	Current	Cu	rrent Month	Υ	ear to Date	Budget	Budget	Ye	ear to Date	(%)
	Budget		Actual		Actual	Remaining	Used		Actual	Change
Revenues:										
Occupancy tax, gross		\$	1,378,640	\$	5,958,677			\$	6,506,624	-8.4%
Less: Collection Fee		\$	(69,289)	\$	(410,407)				(357,842)	14.7%
Occupancy tax, net	\$ 22,981,000		1,309,351		5,548,270	17,432,730	24.1%		6,148,782	-9.8%
Investment income	-		637		1,727	(1,727)	-		6,384	-72.9%
Other income	-		-		36	(36)	-		290	-87.6%
Total revenues	22,981,000		1,309,988		5,550,033	17,430,967	24.2%		6,155,456	-9.8%
Expenditures:										
Salaries and Benefits	4,426,000		287,836		1,083,562	3,342,438	24.5%		1,369,105	-20.9%
Business Development	1,680,500		77,563		503,595	1,176,905	30.0%		460,623	9.3%
Marketing	19,455,500		1,457,041		3,518,283	15,937,217	18.1%		3,479,065	1.1%
Partnership & Destination Mgmt	698,000		15,472		215,763	482,237	30.9%		167,926	28.5%
Administration & Facilities	1,087,000		86,137		398,689	688,311	36.7%		345,291	15.5%
Total expenditures	27,347,000		1,924,049		5,719,892	21,627,108	20.9%		5,822,010	-1.8%
Revenues over (under)						-				
expenditures	(4,366,000)		(614,061)		(169,859)			<u>\$</u>	333,446	-150.9%
Other Financing Sources:										
Appropriated Fund Balance	4,366,000		_		-					
Total other financing sources	4,366,000		-		-					
Net change in fund balance	\$ -	\$_	(614,061)	\$	(169,859)					
Fund balance, beginning of year					23,139,820					
Fund balance, end of month				\$	22,969,961					

As directed by State statute, two-thirds of the occupancy tax revenue is invested in tourism promotion (reflected in the operations budget presented here) and one-third is dedicated to tourism-related community investments, split equally between the Tourism Product Development Fund (TPDF) and the Legacy Investment from Tourism (LIFT) Fund. The TPDF is budgeted by project ordinance due to the nature of the fund. Revenue dedicated to TPDF is projected at \$5.7M and revenue dedicated to LIFT is projected at \$5.7M for FY25.

Monthly Statement of Revenues, Expenditures, and Changes in Fund Balance Earned Revenue Fund, Budget and Actual October 31, 2024

							(%)		Prior \	′ ear
	Current	Curren	t Month	Year	to Date	Budget	Budget	Yea	ar to Date	(%)
	Budget	Act	tual	A	ctual	Remaining	Used		Actual	Change
Revenues:										
Earned revenue	\$ 207,600	\$	19,379	\$	57,139	\$150,461	27.5%	\$	49,753	14.8%
Total revenues	207,600		19,379		57,139	150,461	27.5%		49,753	14.8%
Expenditures:										
Events/Festivals/Sponsorships	350,000	3	00,142	3	00,142	49,858	85.8%		-	-
Total expenditures	350,000	3	00,142	3	00,142	49,858	85.8%		-	-
Revenues over (under) expenditures	(142,400)	(2	80,763)	(2	43,003)			\$	49,753	-588.4%
Other Financing Sources										
Carried over earned income	142,400		-		-					
Total other financing sources	142,400		-		-					
Net change in fund balance	<u> </u>	\$ (2	80,763)	\$ (2	43,003)					
Fund balance, beginning of year Fund balance, end of month					33,556 90,553					

Monthly Occupancy Tax Revenue Summary

October 31, 2024

			Opera	iting I	Fund				Tourism Product Development Fund									
		By Month			Cumula	ative	Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date	
	Current	Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	Year	Year	(%)		Year	_	Year	Change		Year		Year	Change		Year		Year	Change
July	\$ 2,205,496	\$ 2,180,683	1%	\$	2,205,496	\$	2,180,683	1%	\$	551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%
August	2,033,423	1,872,670	9%		4,238,919		4,053,353	5%	\$	508,280	\$	461,180	10%		1,059,571		998,214	6%
September	1,309,351	2,095,429	-38%		5,548,270		6,148,782	-10%	\$	327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%
October	-	2,596,963	-		-		8,745,745	-		-	\$	639,550	-		-		2,153,803	-
November	-	2,067,731	-		-		10,813,476	-		-	\$	509,217	-		-		2,663,020	-
December	-	1,955,366	-		-		12,768,842	-		-	\$	481,545	-		-		3,144,565	-
January	-	1,154,219	-		-		13,923,061	-		-	\$	284,248	-		-		3,428,813	-
February	-	1,316,797	-		-		15,239,858	-		-	\$	324,286	-		-		3,753,099	-
March	-	1,623,821	-		-		16,863,679	-		-	\$	405,894	-		-		4,158,993	-
April	-	1,764,914	-		-		18,628,593	-		-	\$	441,162	-		-		4,600,155	-
May	-	2,028,705	-		-		20,657,298	-		-	\$	507,100	-		-		5,107,255	-
June		2,122,370	-		-		22,779,668	-			\$	587,661	-		-		5,694,916	-
Total revenues	\$ 5,548,270	\$ 22,779,668		\$	5,548,270	\$	22,779,668		\$	1,386,860	\$	5,694,916		\$	1,386,860	\$	5,694,916	

			Legacy	Investmer	nt from	m Tourism Fu	nd			Total Revenue Summary									
		By N	Month			Cumula	ative	Year-to-Date				Ву	Month			Cumul	ative	Year-to-Date	
	 Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)		Current		Prior	(%)
Month of room sales:	 Year		Year	(%)		Year		Year	Change	_	Year		Year	Change		Year		Year	Change
July	\$ 551,291	\$	537,034	3%	\$	551,291	\$	537,034	3%	\$	3,308,078	\$	3,254,751	2%	\$	3,308,078	\$	3,254,751	2%
August	\$ 508,280	\$	461,180	10%		1,059,571		998,214	6%		3,049,983	\$	2,795,030	9%		6,358,061		6,049,781	5%
September	\$ 327,289	\$	516,039	-37%		1,386,860		1,514,253	-8%		1,963,929	\$	3,127,507	-37%		8,321,990		9,177,288	-9%
October	\$ -	\$	639,550	-		-		2,153,803	-		-	\$	3,876,063	-		-		13,053,351	-
November	\$ -	\$	509,217	-		-		2,663,020	-		-	\$	3,086,165	-		-		16,139,516	-
December	\$ -	\$	481,545	-		-		3,144,565	-		-	\$	2,918,456	-		-		19,057,972	-
January	\$ -	\$	284,248	-		-		3,428,813	-		-	\$	1,722,715	-		-		20,780,687	-
February	\$ -	\$	324,286	-		-		3,753,099	-		-	\$	1,965,369	-		-		22,746,056	-
March	\$ -	\$	405,894	-		-		4,158,993	-		-	\$	2,435,609	-		-		25,181,665	-
April	\$ -	\$	441,162	-		-		4,600,155	-		-	\$	2,647,238	-		-		27,828,903	-
May	\$ -	\$	507,100	-		-		5,107,255	-		-	\$	3,042,905	-		-		30,871,808	-
June	\$ -	\$	587,661	-		-		5,694,916	-		-	\$	3,297,692	-		-		34,169,500	-
Total revenues	\$ 1,386,860	\$	5,694,916		\$	1,386,860	\$	5,694,916		\$	8,321,990	\$	34,169,500		\$	8,321,990	\$	34,169,500	

10,322,510

10,428,619

10,556,861

10,696,247

10,856,684

\$ 10,856,684

8,831,122

Monthly Occupancy Tax Collection Fee Summary October 31, 2024

February

March

April

May

June

Total

					All Fur	nds,	By Month					
	Occupancy	Tax	Revenue, Gro	ss	Co	llect	ion Fee		Occupar	ісу Т	ax Revenue, N	let
	Current		Prior	(%)	Current		Prior	(%)	Current		Prior	(%)
Month of	Year		Year	Change	Year		Year	Change	Year		Year	Change
room sales:												
July	\$ 3,482,464	\$	3,305,134	5%	\$ (174,386)	\$	(50,383)	246%	\$ 3,308,078	\$	3,254,751	2%
August	\$ 3,224,172		2,966,353	9%	\$ (174,189)	\$	(171,323)	2%	\$ 3,049,983	\$	2,795,030	9%
September	\$ 2,124,486		3,274,889	-35%	\$ (160,557)	\$	(147,382)	9%	\$ 1,963,929	\$	3,127,507	-37%
October			165,005	-		\$	(165,005)	-	\$ -		-	-
November			204,308	-	\$ -	\$	(204,308)	-	-		-	-
December			162,476	-	\$ -	\$	(162,476)	-	-		-	-
January			153,621	-	\$ -	\$	(153,621)	-	-		-	-
February			90,723	-	\$ -	\$	(90,723)	-	-		-	-
March			106,109	-	\$ -	\$	(106, 109)	-	-		-	-
April			128,242	-	\$ -	\$	(128,242)	-	-		-	-
May			139,386	-	\$ -	\$	(139,386)	-	-		-	-
June			160,437		\$ 	\$	(160,437)				-	
Total	\$ 8,831,122	\$	10,856,684		\$ (509,132)	\$	(1,679,396)		\$ 8,321,990	\$	9,177,288	
					All Funds, Cur	mula	tive Year-to-	Date				
	Occupancy	Tax	Revenue, Gro	ss	Co	llect	ion Fee		Occupar	ісу Т	ax Revenue, N	let
	Current		Prior	(%)	Current		Prior	(%)	Current		Prior	(%)
Month of	Year		Year	Change	Year		Year	Change	Year		Year	Change
room sales:												
July	\$ 3,482,464	\$	3,305,134	5%	\$ (174,386)	\$	(50,383)	246%	\$ 3,308,078	\$	3,254,751	2%
August	\$ 6,706,636		6,271,487	7%	(348,575)		(221,706)	57%	6,358,061		6,049,781	5%
September	\$ 8,831,122		9,546,376	-7%	(509,132)		(369,088)	38%	8,321,990		9,177,288	-9%
October			9,711,381	-	-		(534,093)	-	-		-	-
November			9,915,690	-	-		(738,402)	-	-		-	-
December			10,078,166	-	-		(900,878)	-	-		-	-
January			10,231,787	-	-		(1,054,499)	-	-		-	-

Consistent with its statutory authority, Buncombe County charges the Tourism Development Authority an amount equal to five percent (5%) of the gross proceeds of occupancy tax collected or accrued each fiscal year, as compensation for all of the statutory services and contractual services provided by Buncombe County. Prior to July 1, 2023, Buncombe County charged the Tourism Development Authority one and one-half percent (1.5%).

(509,132)

(1,145,222)

(1,251,331)

(1,379,573)

(1,518,959) (1,679,396)

\$ (1,679,396)

\$ 8,321,990

\$ 9,177,288

Monthly Product Development Fund Summary

October 31, 2024

Revenues:	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Occupancy Tax	\$ 32,554,985	\$ 37,797,016	\$ (5,242,031)	116.1%
Investment Income	-	6,003,524	(6,003,524)	0.0%
Total revenues	32,554,985	43,800,540	(11,245,555)	134.5%
Expenditures:				
Product development fund projects:				
2016 Asheville Community Theatre (Theatre Expansion & Renovation)	580,000	580,000	-	100.0%
2017 Buncombe County Government (Woodfin Greenway & Blueway)	8,140,000	650,000	7,490,000	8.0%
2018 Buncombe County Government (Enka Recreation Destination)	6,750,000	2,000,000	4,750,000	29.6%
2018 Eagle Market Streets Dev. Corp. (YMI Cultural Center Improvements)	800,000	590,955	209,045	73.9%
2018 River Front Development Group (African-American Heritage Museum at Stephens-L	100,000	-	100,000	-
2021 African American Heritage Trail	500,000	309,234	190,766	61.8%
2022 Asheville Glass Art School dba North Carolina Glass Center (Glass Center in Black	330,000	-	330,000	-
2022 Asheville Museum of Science AMOS (Museum Beautification Project)	125,000	-	125,000	-
2022 Asheville on Bikes (AVL Unpaved - Phase I)	188,355	-	188,355	-
2022 City of Asheville (Asheville Muni Golf Course Revitalization Phase I)	1,641,425	-	1,641,425	-
2022 City of Asheville (Swannanoa River Greenway)	2,300,000	-	2,300,000	-
2022 City of Asheville (WNC Nature Center- Gateway to the Southern Appalachian Enhan	567,000	-	567,000	-
2022 Pack Place Performing Arts dba Wortham Center for the Performing Arts (The Worth	80,000	-	80,000	-
2022 Riverlink, Inc. (Karen Cragnolin Park - Greenway Phase)	360,790	360,790	-	100.0%
2022 UNC Asheville Foundation - Athletics (UNC Asheville Karl Straus Track Renovation	1,500,000	1,500,000	-	100.0%
2023 Buncombe County Government (Enka Recreation Destination - Phase II)	4,054,415	-	4,054,415	-
2023 City of Asheville (Harrah's Cherokee Center - Asheville Upgrades)	1,586,000	-	1,586,000	-
2023 City of Asheville (McCormick Field Capital Improvements)	1,950,000	-	1,950,000	-
2023 Western NC Agricultural Center (Equine Facility Modernization)	500,000	-	500,000	-
Total product development projects	32,052,985	5,990,979	26,062,006	18.7%
Product development fund administration	502,000	8,797	493,203	1.8%
Total product development fund	\$ 32,554,985	\$ 5,999,776	\$ 26,555,209	18.4%
Product Development Funds Available for Future Grants				
Total Net Assets		\$ 37,800,763		
Less: Liabilities/Outstanding Grants		(26,062,006)		
Less: Unspent Admin Budget (Current Year)		(493,203)		
Current Product Development Amount Available		\$ 11,245,554		

Monthly Legacy Investment from Tourism Fund

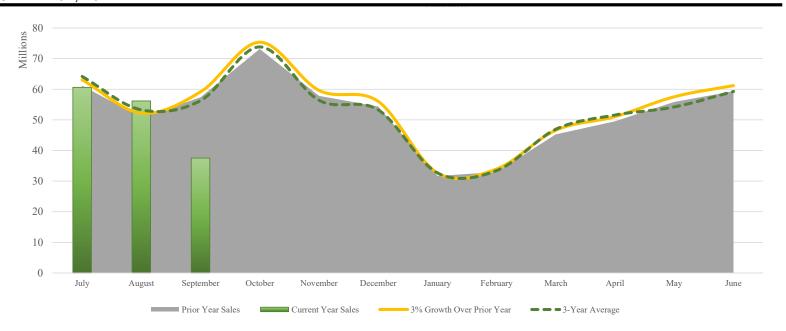
October 31, 2024

	Budget	Life to Date Actuals	Remaining Budget	(%) Budget Used
Revenues:				
Occupancy Tax	\$ 10,328,463	\$ 12,700,133	\$ (2,371,670)	123.0%
Investment Income		1,114,963	(1,114,963)	0.0%
Total revenues	10,328,463	13,815,096	(3,486,633)	133.8%
Expenditures:				
LIFT projects:				
2024 Buncombe County (Ferry Road Community: Affordable Housing, Conservation, and Public	4,000,000	-	4,000,000	-
2024 City of Asheville (Coxe Avenue Complete Street)	2,983,890	-	2,983,890	-
2024 City of Asheville (ExploreAsheville.com Arena Capital Maintenance)	675,000	-	675,000	-
2024 City of Asheville (Aston Park Tennis Center Court Rebuild Design)	40,000	-	40,000	-
2024 Blue Ridge Parkway Foundation (Blue Ridge Parkway: Improving Visitor Experiences at C	750,000	-	750,000	-
2024 Hood Huggers Foundation (Blue Note Junction - Phase I Construction)	500,000	-	500,000	-
2024 RiverLink (Gateway Park: Resurrecting a public park on Riverside Drive)	270,018	-	270,018	-
2024 Asheville Museum of Science (Growing Together - Museum Repair and Expansion Plan)	250,000	-	250,000	-
2024 Media Arts Project (MAP) (Supernova Immersive Experience Project Design	200,000	-	200,000	-
2024 University Botanical Gardens at Asheville, Inc. (Building on Our Legacy: Uplifting BGA Fac	150,000	-	150,000	-
2024 Swannanoa Valley Fine Arts League (DBA Swannanoa Valley Gallery and Studios) (Expar	92,495	-	92,495	-
2024 Black Wall Street AVL (Black Wall Street AVL Visitor Experience Upgrade)	77,500		77,500	
Total LIFT projects	9,988,903		9,988,903	
LIFT fund administration	402,000	94,941	307,059	24%
Total LIFT fund	\$ 10,390,903	\$ 94,941	\$ 10,295,962	1%
Legacy Investment from Tourism Funds Available for Future Grants				
Total Net Assets		\$ 13,720,155		
Less: Liabilities/Outstanding Grants		(9,988,903)		
Less: Unspent Admin Budget (Current Year)		(307,059)		
Current LIFT Fund Amount Available		\$ 3,424,193		

Monthly Balance Sheet Governmental Funds October 31, 2024

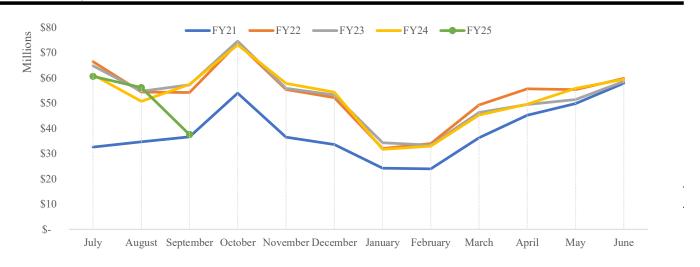
	Ор	erating Fund	Earned enue Fund	urism Product elopment Fund	Legacy Investment from Tourism Fund	Total
Assets:						
Current assets:						
Cash and investments	\$	23,146,142	\$ 90,553	\$ 37,800,763	\$ 13,720,155	\$ 74,757,613
Receivables		-	-	-	-	-
Total current assets		23,146,142	90,553	37,800,763	13,720,155	74,757,613
Liabilities:						
Current liabilities:						
Accounts payable		3,471	-	-	-	3,471
Future events payable		172,711	-	26,062,006	9,988,903	36,223,620
Total current liabilities		176,182	_	26,062,006	9,988,903	36,227,091
Fund Balances:						
Restricted for TPDF		-	-	11,738,757		11,738,757
Restricted for LIFT fund		_	-	_	3,731,252	3,731,252
State Required Contingency		-	-	-	-	-
Designated Contingency		13,673,499	-	-	-	13,673,499
Undesignated (cash flow)		9,296,461	90,553	-	-	9,387,014
Total fund balances		22,969,960	90,553	11,738,757	3,731,252	38,530,522
Total liabilities and fund balances		23,146,142	\$ 90,553	\$ 37,800,763	\$ 13,720,155	\$ 74,757,613

Total Lodging Sales Shown by Month of Sale, Year-to-Date October 31, 2024



	Current Year	Prior Year	(%) Change	YTD (%) Change	3% Over Prior Year	3-Year Average
Month of lodging sales:	I Gai		Change	Change	— FIIOI Teal	Average
• •	ф co c40 000	Ф 04 040 000	40/	40/	ф co ofc fo7	Ф 04.4C4.000
July	\$ 60,613,888	\$ 61,219,909	-1%	-1%	\$ 63,056,507	\$ 64,161,609
August	56,168,162	50,707,039	11%	4%	52,228,250	53,270,618
September	37,521,717	57,412,669	-35%	-9%	59,135,049	56,296,465
October	-	73,129,570	-	-	75,323,457	73,823,963
November	-	57,872,131	-	-	59,608,295	56,378,150
December	-	54,367,930	-	-	55,998,968	53,265,830
January	-	31,686,610	-	-	32,637,208	32,689,917
February	-	32,973,892	-	-	33,963,109	33,439,146
March	-	45,265,371	-	-	46,623,332	46,929,079
April	-	49,559,791	-	-	51,046,585	51,580,294
May	-	55,867,119	-	-	57,543,132	54,203,793
June	-	59,403,136	-	-	61,185,230	59,260,453
Annual Total	\$ 154,303,768	\$ 629,465,167			\$ 648,349,122	\$ 635,299,318
Cumulative Year To Date	\$ 154,303,768	\$ 169,339,617				

History of Total Sales by Month Shown by Month of Sale, Year-to-Date October 31, 2024



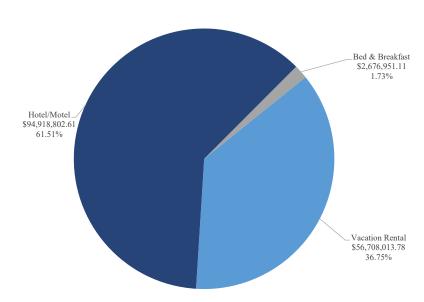
	FY21	FY22	FY23	FY24	FY25
Month of lodging sales:					
July	\$ 32,547,111	\$ 66,470,974	\$ 64,793,944	\$ 61,219,909	\$ 60,613,888
August	34,663,339	54,412,470	54,692,346	50,707,039	56,168,162
September	36,683,164	54,237,200	57,239,527	57,412,669	37,521,717
October	53,914,047	73,749,252	74,593,066	73,129,570	-
November	36,458,675	55,390,208	55,872,110	57,872,131	-
December	33,578,528	52,189,677	53,239,883	54,367,930	-
January	24,245,119	32,037,713	34,345,428	31,686,610	-
February	23,933,141	33,992,055	33,351,492	32,973,892	-
March	36,243,884	49,237,522	46,284,344	45,265,371	-
April	45,171,098	55,712,735	49,468,357	49,559,791	-
May	49,864,809	55,347,208	51,397,053	55,867,119	-
June	57,868,695	59,772,742	58,605,482	59,403,136	-
Total lodging sales	\$ 465,171,612	\$ 642,549,756	\$ 633,883,031	\$ 629,465,167	\$ 154,303,768
Cumulative Year To Date	\$ 103,893,614	\$ 175,120,643	\$ 176,725,817	\$ 169,339,617	\$ 154,303,768

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date October 31, 2024

		Hotel/Mot	tel			Vacation Re	ntals			Bed & Break	fast			Grand Tota	ıls	
Month of room sales:	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change	Current Year	Prior Year	% Change	YTD % Change
July	\$ 34,758,305	\$ 36,151,332	-3.9%	-3.9%	\$ 24,807,425	\$ 23,950,562	3.6%	3.6%	\$ 1,048,158	\$ 1,118,015	-6.2%	-6.2%	\$ 60,613,888	\$ 61,219,909	-1.0%	-1.0%
August	33,448,042	31,657,013	5.7%	0.6%	21,846,947	18,101,080	20.7%	10.9%	873,174	948,946	-8.0%	-7.0%	56,168,162	50,707,039	10.8%	4.3%
September	26,712,456	35,967,394	-25.7%	-8.5%	10,053,641	20,290,950	-50.5%	-9.0%	755,620	1,154,325	-34.5%	-16.9%	37,521,717	57,412,669	-34.6%	-8.9%
October	-	48,354,028	-		-	23,136,560	-		-	1,638,981	-		-	73,129,570	-	
November	-	35,770,522	-		-	21,016,008	-		-	1,085,601	-		-	57,872,131	-	
December	-	36,064,099	-		-	17,326,792	-		-	977,038	-		-	54,367,930	-	
January	-	15,038,111	-		-	16,275,449	-		-	373,050	-		-	31,686,610	-	
February	-	17,222,803	-		-	15,233,718	-		-	517,371	-		-	32,973,892	-	
March	-	25,689,591	-		-	18,846,532	-		-	729,248	-		-	45,265,371	-	
April	-	30,835,362	-		-	17,725,686	-		-	998,744	-		-	49,559,791	-	
May	-	35,722,446	-		-	19,047,143	-		-	1,097,530	-		-	55,867,119	-	
June	-	36,648,361	-		-	21,691,873	-		-	1,062,901	-		-	59,403,136	-	
Total	\$ 94,918,803	\$ 385,121,061	=		\$ 56,708,014	\$ 232,642,356	•		\$ 2,676,951	\$ 11,701,750	=		\$ 154,303,768	\$ 629,465,167	=	
Cumulative Year To Date	\$ 94,918,803	\$ 103,775,739	=		\$ 56,708,014	\$ 62,342,593	:		\$ 2,676,951	\$ 3,221,286	=		\$ 154,303,768	\$ 169,339,617	=	

Total Lodging Sales by Type Shown by Month of Sale, Year-to-Date October 31, 2024

Total Lodging Sales by Type, Year-to-Date



Year-to-Date Lodging Sales by Type, Compared to Prior Year

